

SPRING NEWSLETTER

NEW MEMBERS

We are delighted to announce the **Royal Bank of Canada Investor & Treasury Services (RBC I&TS)** as ChinaLux's first Sustaining Member, and to announce Diana Senanayake will represent RBC I&TS on the ChinaLux Advisory Board. Welcome!

Sustaining Members enjoy the same rights and responsibilities as Founder Members, and play an integral role in the support of the life and on-going development of ChinaLux. For more information on Sustaining Membership, please contact Sandy Wong (sandy@china-lux.lu; +352 621 188 143).

We are also pleased to welcome our newest Corporate Members **Mont Blanc Consult Sarl**, and **2.0 e-fulfillment and cross-dock services SA**. To see the complete list of members, please visit the **ChinaLux Members Directory**.



RBC Investor & Treasury Services



Left to right: Ilias Georgopoulos (RBC I&TS), H.E. Mr. Xavier Bettel, Prime Minister of the Grand Duchy of Luxembourg, Diana Senanayake (RBC I&TS), Dirk Dewitte (ChinaLux)

RECENT EVENTS & ACTIVITIES

CHINALUX EXECUTIVE BOARD DINNER

On 21 March 2017, the ChinaLux Executive Board held their annual dinner. The dinner afforded the Board an opportunity to further forge relationships, to celebrate the achievements over the past year, and to look to the next stage of development for ChinaLux as we approach our fourth year anniversary.

We are very grateful for the ongoing support of ChinaLux Members and Friends, and look forward to seeing you all at upcoming events, and at the 2017 AGM - details for which will be announced in the coming weeks.



ChinaLux Executive Board Dinner

LUXEMBOURG, A EUROPEAN GATEWAY FOR CHINA: UPDATE ON PRIVATE EQUITY AND M&A



Dirk Dewitte, ChinaLux President, delivers welcoming address © LPEA

On 14 March 2017, together with the Luxembourg Private Equity & Venture Capital Association (LPEA), the representative body of private equity and venture capital professionals in Luxembourg, ChinaLux held a conference entitled "Luxembourg, a European gateway for China: update on Private Equity and M&A". The first conference to explore exclusively Luxembourg's role in inbound and outbound investments between China and Europe, the event brought together speakers from China and Luxembourg to share their insights on the growing importance of Luxembourg as bridge connecting China and Europe, looking specifically at the Private Equity and M&A sectors.

Jérôme Wittamer, LPEA President, and Dirk Dewitte, ChinaLux President, welcomed the full-house of attendees to the conference. Following, speeches were delivered by Cedric Carnoye, Managing Director Hong Kong desk Deloitte, and Lorenzo Stanca, Managing Partner Mandarin Capital Partners, on the topic of China investing abroad. Addressing the state of the market for Private Equity in China, Julien Kinic, Co-founder and Managing Partner IDI Emerging Markets, then explored the Private Equity industry in China, outlining the main sectors and players, as well as the challenges. The next speaker, Alain Kinsch, Country Managing Partner EY Luxembourg, Head of EY Chinese Overseas Investment network, presented his view on Luxembourg as a bridge between Europe and China, exploring the past 12 months of Private Equity and M&A acquisitions made by China into the EU. Next, Lin Fengyun, Executive Vice President, Global Banking Dep., ICBC Head Office Beijing, China, presented a testimony from a Chinese bank, and more specifically, explored the role of Chinese banks for Private Equity and M&A transactions.

The speeches were followed by a Roundtable. Dirk Dewitte acted as moderator, and was joined by a panel of leading experts in the Luxembourg-China Private Equity and M&A fields: Lorenzo Stanca, Managing Partner Mandarin Capital Partners, Dan Choon, Dyan S.à r.l., Katia Panichi, Partner EHP, and Julien Kinic, Co-founder and Managing Partner IDI Emerging Markets. The Roundtable discussions explored topics such as why Chinese companies use Luxembourg for structuring a transaction, the attractiveness of Luxembourg vehicles to structure Private Equity and M&A transactions, and the experiences of a PE/VC house investing in China, to the transfer of technology between Europe and China. The conference finished with a networking reception, offering the attendees an opportunity to further discuss questions and topics from the speeches and Roundtable discussion.

Press: [Delano](#), [LPEA Photo Gallery](#)

IBCL EVENT - DISCOVER THE NEW RESIDENCE PERMIT FOR THIRD-COUNTRY INDIVIDUAL INVESTORS



© Paulo Lobo / IBCL

On 14 March 2017, the Indian Business Chamber of Luxembourg (IBCL) held an event to explore the draft Law (n°6992) introduced by the Luxembourg government in 2016 and adopted on 8 February 2017, pertaining to residence permits for third-country nationals. ChinaLux were delighted to have the opportunity to be a supporting Chamber of the event, alongside the Brazilian and Russian Chambers, and to welcome our Members to join the event.

The event commenced with a welcome and introduction by Louis Thomas, Partner KPMG, followed by a panel discussion on the attractiveness and practicalities of the adopted draft Law. The speakers and panellists provided numerous insights, and the IBCL will keep the event attendees up-to-date as new information becomes available.

Press: [Luxemburger Wort](#), [Paperjam](#), [IBCL Photo Gallery](#)

Presentation: [IBCL Website](#)

DOWN THE ROAD - LOGISTICS & CHINA'S ONE BELT ONE ROAD INITIATIVE



Left to Right : Jeannot Erpelding, Director, International Affairs, Luxembourg Chamber of Commerce, Malik Zeniti, Cluster Manager, Cluster for Logistics, François Bausch, Minister for Sustainable Development and Infrastructure, Dirk Dewitte, President, ChinaLux and Daniel Liebermann, Director of Logistics, Ministry of the Economy © Chamber of Commerce

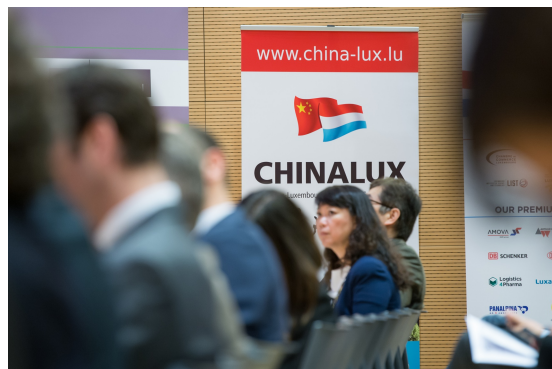
Source: Chamber of Commerce of the Grand Duchy of Luxembourg: On 7 March 2017, the Luxembourg Chamber of Commerce in partnership with the China-Luxembourg Chamber of Commerce (ChinaLux) and the Luxembourg Cluster for Logistics held a seminar entitled "Down the Road – Logistics and China's One Belt One Road Initiative". This seminar was the second in the event series on the OBOR initiative*, an intercontinental trade and infrastructure project focused on forging new economic corridors between China and Eurasia. Focused on the logistics sector, the event included a panel discussion to explore the potential opportunities for Luxembourg in that field. More than 120 participants attended the event.

Keep Reading

**Full Event Series: Throughout the course of the One Belt One Road (OBOR) event series, ChinaLux and the Chamber of Commerce will endeavor to introduce and explore the opportunities for Luxembourg under the OBOR initiative, with events to follow the launch of the initiative, highlighting opportunities and experiences in the Luxembourg logistics, ICT and finance sectors. To hear about the upcoming events, please sign-up to the ChinaLux mailing list (<http://china-lux.lu/enewsletter>), and watch the ChinaLux and Chamber of Commerce events announcements for more details.*



© Chamber of Commerce



© Chamber of Commerce

CHINESE NEW YEAR GALA - SINOLUX

ChinaLux were delighted, alongside the Chamber of Commerce of the Grand Duchy of Luxembourg and under the patronage of the town of Mondorf to support the Sinolux Schengen Culture Communications A.S.B.L Chinese New Year Gala, which took place on 16 February 2017. Guests were delighted by a special dinner and show, with acrobatics, magic, kung fu, and lion dance to name just a few, and were led through the evening by Mikkel Strørup, ChinaLux Vice President, as co-MC of the event.

Our thanks to Sinolux Schengen Culture Communications A.S.B.L. for a wonderful night of celebrations, as well as our Board representatives and Members who attended and supported the event.

Press: [Tageblatt](#) (Photo Gallery), [Revue](#) (Photo Gallery), [ChinaNews](#) (Chinese), [European Times](#) (Chinese)



ChinaLux Vice President Mikkel Strørup with co-MC Liu Mingyang © Tageblatt



© Tageblatt

CHINESE NEW YEAR RECEPTION - YEAR OF THE ROOSTER



© Chonicle.lu

On 15 February 2017, together with the Chamber of Commerce of the Grand Duchy of Luxembourg, the Hong Kong Economic and Trade Office in Brussels, ChinaLux hosted the annual Chinese New Year Reception at the Chamber of Commerce, Kirchberg. Bringing in the Year of the Rooster, this flagship event in the ChinaLux calendar welcomed a full-capacity room of guests.

Speeches were delivered by Mr. Carlo Thelen, Director General, Chamber of Commerce of the Grand Duchy of Luxembourg, H.E. Mr. Xavier Bettel, Prime Minister of the Grand Duchy of Luxembourg, H.E. Mr. HUANG Changqing, Ambassador of People's Republic of China in Luxembourg, Mrs. Shirley Lam, Special Representative for Hong Kong Economic and Trade Affairs to the European Union, and Dirk Dewitte, ChinaLux President. Following, the students of the Centre de Langue et de Culture Chinoises du Luxembourg (CLCCL) delighted the guests with performances of a lion dance, a Chinese song and a tea ceremony, after which guests were welcomed to a cocktail reception.

We wish to take this opportunity to thank our colleagues from the Chamber of Commerce of the Grand Duchy of Luxembourg and the Hong Kong Economic and Trade Office in Brussels for yet again a wonderful reception, and we look forward to the celebrations in 2018!

Press: [Chronicle](#), [Paperjam](#) (Photo Gallery), [Delano](#) (Photo Gallery)

Read more about our [recent events and activities](#)

- BRIC Event 2016: Banking with BRIC in Luxembourg, 17 November 2016
- One Belt One Road Event Series Launch – Luxembourg is on its Way, 10 November 2016
- Attendance at Luxembourg for Finance China Mission 2016, 25-28 October 2016
- Moon Festival Members Cocktail (*Members exclusive event*), 15 September 2016

Read More

UPCOMING EVENTS OF INTEREST

THE AGE OF CHINESE CAPITAL: CHINESE INVESTMENTS IN EUROPE (Message from Luxembourg Chamber of Commerce)



Time: 30 March 2017, 5pm – 8pm (end of panel discussion 7pm)

Venue: Chamber of Commerce of the Grand Duchy of Luxembourg, 7, rue Alcide de Gasperi, Luxembourg

The world is entering a new era in which China is moving from the periphery to the core of the global financial and monetary order. Chinese direct investment in Europe has been hitting record heights in recent years while other forms of financial relations with China, particularly in Luxembourg, have also increased significantly. At the same time, China's domestic economy is under pressure and the direction of key economic policies remains a key debate. China is indeed in the middle of a transition to a new growth model that entails ambitious agendas for industrial upgrading and financial reform.

The conference will provide an up-to-date assessment of the shifting economic conditions that shape the "New Era of Chinese Capital". Experts from the financial and legal sector will provide insights into existing projects, best practices and novel business opportunities.

Draft Agenda:

5:00pm - 5:10pm: Welcome address - Carlo Thelen, Director General, Chamber of Commerce

5:10pm - 5:20pm: Introductory remarks - His Excellency Dr. Heinrich Kreft, German Ambassador to Luxembourg

5:20pm - 5:50pm: Keynote Speech: "China and Europe: Shifting economic conditions and novel business opportunities" - Prof. Dr. Sebastian Heilmann, President MERICS

5:50PM - 6:00pm: Speech - His Excellency Mr Pierre Gramegna, Minister of Finance

6pm - 6:50pm: Round table

Laurent Schummer, Partner, Arendt & Medernach

Xuexue Lang, Head of Corporate Banking Department & Head of Investment Banking Center, ICBC Luxembourg Branch & ICBC Europe

Mikko Huotari, Head of Program, Foreign Relations, MERICS

6:50pm - 7pm Q&A session

7pm Networking cocktail

We look forward to welcoming you.

Carlo Thelen, Director General, Luxembourg Chamber of Commerce

Dr. Heinrich Kreft, German Ambassador to Luxembourg

Prof. Dr. Sebastian Heilmann, President, Mercator Institute for China Studies, Berlin

Registration: Interested companies are kindly requested to [register online](#), no later than March 27th, 2017 (max. attendance 300 participants)

Register



PARTNERING EVENT: LPEA INSIGHTS: 360 GP VIEW CONFERENCE

The **LPEA Insights: 360 GP View** conference, to be held on **April 26th afternoon at the Philharmonie (Luxembourg)**, is a new concept proposed by the Luxembourg Private Equity and Venture Capital Association. This new initiative will bring on stage investors and asset managers dealing with Private Equity and Venture Capital in Luxembourg and abroad to showcase how the industry has been changing and gaining increased traction in the alternative investment space.

We invite ChinaLux Members to benefit from a **special 20% discount** by using the code "Chinalux2017" and remind you that **the early bird period ends this week on March 25th**

Join the PE/VC community for an half-day conference at the Philharmonie and embark on a journey addressing the subjects of buyout, venture capital, private debt and emerging markets. Get abreast of the latest trends and opportunities and discover how to deploy money into these investment strategies.

For additional information visit www.lpeainsights.lu or contact lpea-office@lpea.lu.

Register

POSITIONS OF INTEREST

[Luxembourg Director of the Confucius Institute](#)

FOUNDER MEMBERS



SUSTAINING MEMBER



Send us Feedback



www.china-lux.lu

中文服务，请联系黄善文 (Sandy): sandy@china-lux.lu, +352 621 188 143